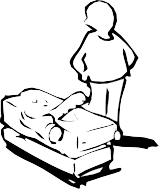
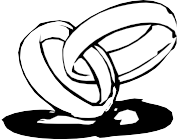
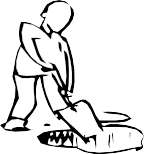
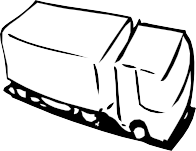
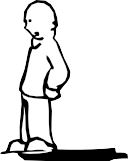
*The Business Model Canvas*

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| *Key Partners*  ITIS G.Marconi. | *Key Activities*  Data manipulation,transformation and migration.  Api provision and a SPA . | *Value Propositions*  More efficity while managing the PCTO activities.  A full perspective of the situation about PCTO activities and historicals records.  Indipendent line of PCTO management and more flexibility. | | *Customer Relationships*  A portal used by both students and teachers to handle the PCTO. | *Customer Segments*  Students and Teachers. |
|  | *Key Resources* |  | | *Channels* |  |
|  | The school DB and the web registry data migrations.  A machine running docker or a full stack for web developement. |  | |  |  |
|  |  |  | | The portal will be a SPA running with ReactJS  that access data via an API system. |  |
|  |  |  | |  |  |
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|  |  |  | |  |  |
| *Cost Structure* | | | *Revenue Streams* | | |
|  | | |  | | |
| No cost yet. | | | The users will be able to access the portal via any web browser. | | |

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